


YAGO ABADÍN QUINTAS

Project Manager | Organizational Development & Change Management

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Contact

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Key Competencies

- Project & Change Management
- Organizational Development
- Training & Development
- Cross-functional Leadership
- Process Optimization
- Stakeholder Management
- Commercial Operations

Professional Profile

Project Manager with 9+ years in retail and organizational development at Carrefour. Proven success in leading national projects, change management, and training. Expert in cross-functional coordination, process optimization, and driving continuous improvement.

Professional Experience

Organizational Projects Implementation Manager

Carrefour España | June 2023 - Present

- Lead national-level project implementation, aligning with corporate strategy.
- Coordinate deployment of new organizational models, ensuring timeline and quality compliance.
- Monitor project performance via KPI analysis to drive continuous improvement.

Trainer / Implementation Specialist - Sherpa Project

Carrefour España | March 2021 - June 2024

- Delivered training on Carrefour's Sherpa Project to store and middle management.
- Supported operational implementation at point of sale, ensuring adoption of new processes and standards.
- Developed training materials and user guides for different user profiles.

Non-Food Commercial Manager

Carrefour Vigo / Santiago de Compostela | June 2015 - March 2021

- Managed commercial operations for Non-Food sections in Vigo and Santiago de Compostela.
- Planned and executed commercial actions to optimize sales and product rotation.
- Led sales team to achieve targets through KPI monitoring and performance analysis.

Education

Technical Computer Engineering in Business Management

Universidad de Vigo